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## VACANCY

**BIDVEST STEINER**

**CENTURION**

**24 JULY 2017**

**POSITION:**

**AREA CONSULTANT**

**KEY OBJECTIVES:**

**To grow new and additional Business  
Achieve monthly targets  
Building relationships with existing client in their specific areas**

### MINIMUM REQUIREMENTS

**EDUCATION:**

Minimum standard 10 / Grade 12

**QUALIFICATIONS:**

Sales and Marketing Diploma would be advantageous

**EXPERIENCE:**

Minimum 2 years sales experience in a sales environment

**OTHER:**

Own vehicle & Code 8 Drivers license  
Negotiation and closing skills  
Target driven  
Good telephonic and communication skills  
Must be able to work independently  
Computer literate  
Time Management and self management

**LIST OF TASKS:**

**build customer base  
Achieving monthly sales target  
Achieve set objectives  
Generate quotes and contracts  
Monthly training and reporting  
Survey to be completed  
Telephonically liaising with customers  
Complete SLD's  
Achieving predetermined call ratio  
Ensure customer satisfaction and smooth running of the business**

### APPLICATION

**CONTACT PERSON:**

Chantal Pringle

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Highway Business Park  
Rooihuiskraal Ext 28  
Centurion

**CLOSING DATE: 31 July 2017**

**APPOINTMENTS WILL BE MADE IN ACCORDANCE WITH THE COMPANY'S  
EMPLOYMENT EQUITY OBJECTIVES**